

# Local bias adjustment, duration-weighted probabilities, and automatic construction of tariff cells

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The presentation is based on the paper

*“Local bias adjustment, duration-weighted probabilities, and automatic construction of tariff cells”*

in Scandinavian Actuarial Journal (available online), written together with **Filip Lindskog and Johan Palmquist**

I will also refer to results from a recent SSRN pre-print on effects of violating GLM assumptions, written together with **Taariq Nazar**

# Outline of the presentation

- ▶ Background to predictive non-life insurance pricing
- ▶ Bias, auto-calibration, and auto-tariffication
- ▶ Numerical examples

## Remarks.

- ▶ Details about dispersion modelling have been omitted, although included in the numerical examples (see appendix)
- ▶ Notation will at times be informal

# Non-life insurance pricing

- ▶ What is it that we observe?
- ▶ Data  $(Z, X, W)$ , where
  - ▶  $Z \in \mathbb{R}_+$  is the response, e.g. no. of claims or claim cost
  - ▶  $X \in \mathbb{X}$  is a covariate vector
  - ▶  $W \in \mathbb{R}_+$  is a weight, e.g. duration

For the remainder of the presentation we will refer to  $W$  as duration

# Non-life insurance pricing

- ▶ In practice we are often interested in e.g.
  - ▶ claim *frequency*
  - ▶ *average* claim cost
  - ▶ the pure premium = claim cost / durationand we model variables of the type  $Y = Z/W$
- ▶ In retrospect  $W$  is known, but when a premium is paid  $W$  is random
- ▶ Costs and premium calculations?

# Non-life insurance pricing

- ▶ Let  $Z$  denote the claim cost
- ▶ The actuarially fair premium,  $\pi(X)$ , is defined by

$$\mathbb{E}[W\pi(X) | X] = \mathbb{E}[Z | X] \quad (= \mathbb{E}[WY | X])$$

⇔ Expected earned premium = expected claim cost

- ▶ That is

$$\pi(X) := \frac{\mathbb{E}[Z | X]}{\mathbb{E}[W | X]} = \mathbb{E} \left[ \underbrace{\frac{W}{\mathbb{E}[W | X]}}_{=\text{duration weights} =: \mathbb{P}_W} Y | X \right] =: \mathbb{E}_{\mathbb{P}_W}[Y | X],$$

and  $\pi(X)$  is the expected duration adjusted claim cost

# Non-life insurance pricing

- ▶ Next, note that if we define

$$\mu_W(X) := \mathbb{E}_{\mathbb{P}_W}[Y | X],$$

it holds that

$$\mu_W(X) \in \arg \min_g \mathbb{E}_{\mathbb{P}_W}[(Y - g(X))^2],$$

for all  $g$  such that  $\mathbb{E}[g(X)^2] < \infty$

- ▶ Thus, by using the rescaling  $\mathbb{P}_W$  we can optimise “as usual”

# Non-life insurance pricing

## Remarks.

- ▶ If we make the additional “GLM” assumption

$$\mathbb{E}[Z | X, W] = W\lambda(X),$$

it follows that

$$\mathbb{E}_{\mathbb{P}_W}[Y | X] = \mathbb{E}[Y | X],$$

see (Lindholm et al. 2023, Prop. 2.1)

- ▶ GLMs, or EDF models, can be treated analogously as above by replacing the  $L^2$  unit deviance, see Lindholm et al. (2023)



# Bias and auto-calibration

- ▶ Assume that we have a predictor  $\hat{\mu}(X)$
- ▶ We will stay in  $L^2$  and we say that this predictor is “good” if  $\mathbb{E}_{\mathbb{P}_W}[(Y - \hat{\mu}(X))^2]$  is small

What if we want to improve on  $\hat{\mu}$ ?

# Bias and auto-calibration

## Proposition 1

*The following inequalities hold:*

$$\mathbb{E}_{\mathbb{P}_W}[(Y - \hat{\mu}(X))^2] \geq \mathbb{E}_{\mathbb{P}_W}[(Y - \mathbb{E}_{\mathbb{P}_W}[Y | \hat{\mu}(X)])^2] \geq \mathbb{E}_{\mathbb{P}_W}[(Y - \mu_W(X))^2]$$

Note that

- ▶ the first inequality in the proposition is an equality iff

$$\hat{\mu}(X) = \mathbb{E}_{\mathbb{P}_W}[Y | \hat{\mu}(X)]$$

which corresponds to that  $\hat{\mu}(X)$  is *auto-calibrated*, see (Krüger & Ziegel 2021, Def. 3.1) and (Denuit et al. 2021, Sec. 5.1)

- ▶ if we believe  $\hat{\mu}(X)$  is close to  $\mu_W(X)$  we do not expect much improvement (we'll come back to this in the examples)

# Bias and auto-calibration

- ▶ Further, Prop. 1 tells us that

$$\hat{\mu}_W^*(X) := \mathbb{E}_{\mathbb{P}_W}[Y \mid \hat{\mu}(X)]$$

is the natural candidate for an improved predictor

- ▶ This predictor is not attainable based on a finite sample
- ▶ Suggestion: **Partition based on  $\hat{\mu}$ !** That is,
  - ▶ Since  $\hat{\mu} \in \mathbb{R}_+$ , split  $\mathbb{R}_+$  into  $\kappa$  bins (somehow) according to  $b_0 = 0 < b_1 < \dots < b_{\kappa-1} < b_\kappa = +\infty$
  - ▶ Using  $\hat{\mu}$  create a partition of the covariate space according to

$$B_k := \{x \in \mathbb{X} : \hat{\mu}(x) \in [b_{k-1}, b_k)\}, \quad \mathbb{X} = \bigcup_{k=1}^{\kappa} B_k$$

- ▶ Introduce the piecewise constant bias adjusted predictor

$$\hat{\mu}_W^{\text{ba}}(X) := \sum_{k=1}^{\kappa} \mathbb{E}_{\mathbb{P}_W}[Y \mid X \in B_k] \mathbf{1}_{\{X \in B_k\}}$$

*which is auto-calibrated*, see Lindholm et al. (2023)

## Bias and auto-calibration

The bias adjusted predictor to be used in practice is the following plug-in predictor of the  $L^2$  minimiser

$$\begin{aligned}\widehat{\mu}_{\mathbf{W}}^{\text{ba}}(x) &:= \sum_{k=1}^{\kappa} \widehat{\mathbb{E}}_{\mathbb{P}_{\mathbf{W}}} [Y \mid X \in B_k] \mathbf{1}_{\{X \in B_k\}} \\ &= \sum_{k=1}^{\kappa} \frac{\sum_{i=1}^m w_i y_i \mathbf{1}_{B_k}(x_i)}{\sum_{i=1}^m w_i \mathbf{1}_{\{X \in B_k\}}} \mathbf{1}_{\{x \in B_k\}}\end{aligned}$$

# Bias and auto-calibration

- ▶ How to choose the  $B_k$ s (or rather the  $b_{ks}$ )?
- ▶ Suggestion: Minimise MSEP based on
  - ▶ equal duration binning, i.e. sort  $(y_i, \hat{\mu}(x_i), w_i)_i$  based on  $\hat{\mu}$  and split into equal duration bins
  - ▶ a duration weighted  $L^2$ -regression tree
  - ▶ ...

## Note:

- ▶ We let data decide on the effective number of bins (or tariff cells) using MSEP
- ▶ This gives us a *data driven automatic construction of tariffs*

# Numerical examples

We consider two sets of data:

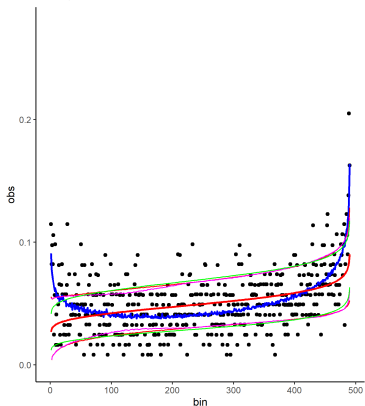
- ▶ Simulated Poisson data
- ▶ CASdatasets: `freMTPL`

The simulated data set is made to resemble the `freMTPL` data, in short:

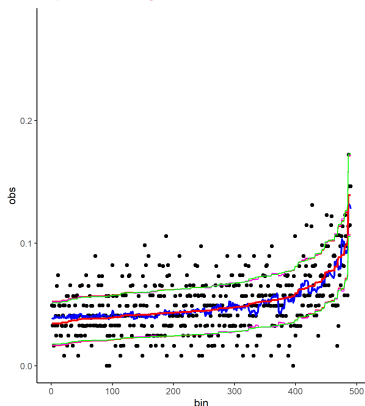
- ▶  $n = 300\,000$  policies, 80% used for training 20% used for out-of-sample test
- ▶  $\mathbb{E}[Z] = 0.05 =$  expected no. of claims for a single contract
- ▶  $\text{Var}(\mu(X)) \approx 0.02$

Simulated data

GLM raw, test



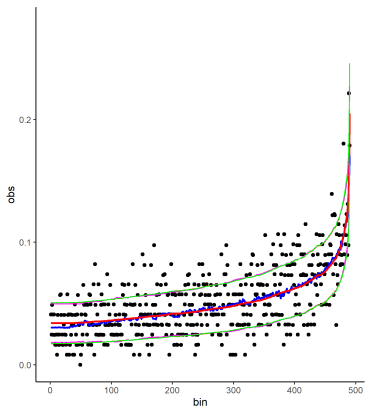
GLM eq. dur. binning, test



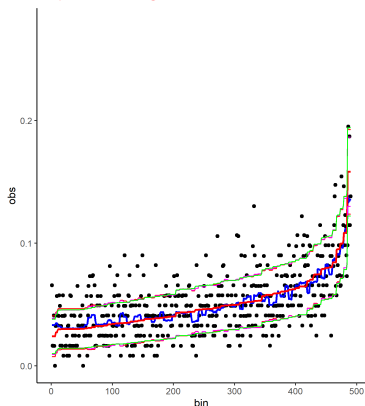
The bins on the x-axis correspond to the risk ordering based on the initial predictor  $\hat{\mu}_i$ ; model prediction (**thick red**); initial std. dev of  $Z$  (**thin red**); adjusted (**magenta**); Pois- $Z$  ref. (**green**); truth (**blue**)



GBM raw, test



GBM eq. dur. binning, test



The bins on the x-axis correspond to the risk ordering based on the initial predictor  $\hat{\mu}$ ; model prediction (**thick red**); initial std. dev of  $Z$  (**thin red**); adjusted (**magenta**); Pois- $Z$  ref. (**green**); truth (**blue**)

# Simulated data

## Conclusions

- ▶ A misspecified model can be corrected satisfactory
- ▶ A reasonably well specified model is not damaged
- ▶ Equal duration binning only use  $\sim 100$  bins

# CASdatasets: freMTPL

**Simulated data:** No duration effects

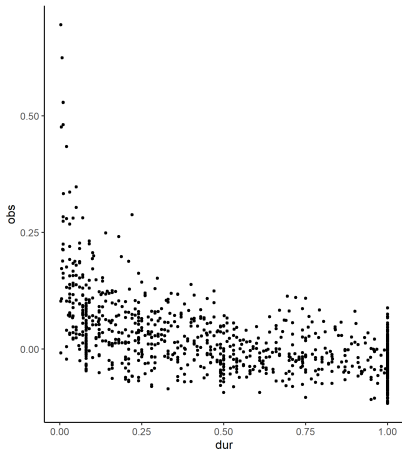
**Real data:** Potential duration effects

**Modelling assumption, initial predictor:**

$\mathbb{E}[Z | X, W]$  and  $\text{Var}(Z | X, W)$  linear in  $W$  — “GLM”

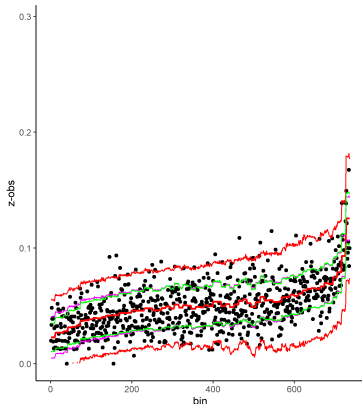
**Note:** if this assumption is wrong, the plug-in estimator of  $\text{Var}(Z | X)$  will *be systematically over-estimated!*

See, Lemma 3.3 in Lindholm & Nazar (2023)

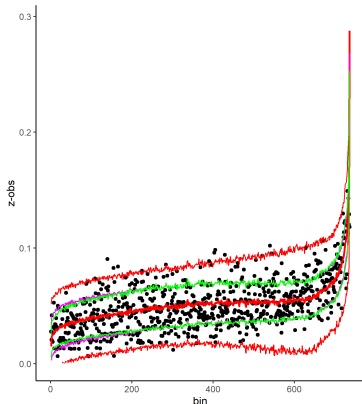


- ▶ If the GLM moment assumption is satisfied, the points should be evenly scattered around 0
- ▶ Here, low duration seems to imply higher risk

GLM raw, test

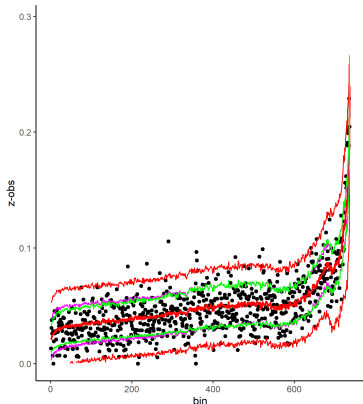


GLM eq. dur. binning, test

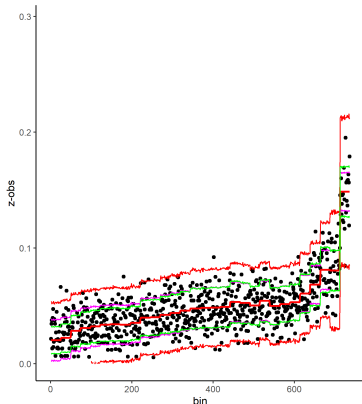


The bins on the x-axis correspond to the risk ordering based on the initial predictor  $\hat{\mu}$ ; model prediction (**thick red**); initial std. dev of  $Z$  (**thin red**); adjusted (**magenta**); Pois- $Z$  ref. (**green**)

GBM raw, test



GBM eq. dur. binning, test



The bins on the x-axis correspond to the risk ordering based on the initial predictor  $\hat{\mu}$ ; model prediction (**thick red**); initial std. dev of  $Z$  (**thin red**); adjusted (**magenta**); Pois- $Z$  ref. (**green**)

# CASdatasets: freMTPL

## Conclusions

- ▶ A misspecified model can be corrected satisfactory
- ▶ Duration weights matter – GLM weights not entirely correct
- ▶ Bias regularising the variance makes the model very close to Poisson
- ▶ Equal duration binning only use  $\sim 100$  bins



# Summary and conclusions

- ▶ Bias adjust!
- ▶ The piecewise constant technique is simple!
- ▶ Data decides the size of the tariff!
- ▶ Duration weights matter!

For more on effects of violating GLM assumptions, see Lindholm & Nazar (2023)

Thank you for your attention!

## References I

- Denuit, M., Charpentier, A. & Trufin, J. (2021), 'Autocalibration and Tweedie-dominance for insurance pricing with machine learning', Insurance: Mathematics and Economics **101**, 485–497.
- Krüger, F. & Ziegel, J. F. (2021), 'Generic conditions for forecast dominance', Journal of Business & Economic Statistics **39**(4), 972–983.
- Lindholm, M., Lindskog, F. & Palmquist, J. (2023), 'Local bias adjustment, duration-weighted probabilities, and automatic construction of tariff cells', Scandinavian Actuarial Journal (available online) .
- Lindholm, M. & Nazar, T. (2023), 'On duration effects in non-life insurance pricing', Available at SSRN 4474908 .
- Wüthrich, M. V. & Ziegel, J. (2023), 'Isotonic recalibration under a low signal-to-noise ratio', arXiv preprint arXiv:2301.02692 .

# Appendix

## A bit more details and related methods

- ▶ Dispersion modelling = variance modelling

How to do this?

- ▶ “GLM” assumption – the variance of  $Z | X, W$  is linear in  $W$  (as in the numerical illustrations)

⇒ variance decomposition!

- ▶ estimate the functional form of  $\mathbb{E}[W | X]$ , i.e.

$$\hat{\nu} \in \arg \min_g \mathbb{E}_{\mathbb{P}_W} [((Z - \hat{\mathbb{E}}[W | X] \hat{\mu}_W(X))^2 - g(X))^2]$$

## A bit more details and related methods

### Size of the tariff!?

- ▶ The performance of the original predictor matters! If you use an intercept only model, you cannot learn anything new
  - ⇒ risk-ordering of the original predictor!
  - ⇒ isotonic regression, see Wüthrich & Ziegel (2023), assumes a correct risk-ordering of the original predictor
- ▶ Effects of variation in the data generating process!?  
Result for isotonic regression (Wüthrich & Ziegel (2023)):  
*lowering the signal to noise ratio in the data generating process will reduce the size of the resulting tariff*  
(This is believed to hold for the current method as well)